## ARKANSAS VETERINARY MEDICAL ASSOCIATION 113TH WINTER MEETING

February 7-9, 2020 – Hot Springs Convention Center/Embassy Suites Hot Springs, AR

Registration **Outside Hall A** 2:00 p.m. – 5:00 p.m. 7:00 p.m. **Board Meeting** Embassy Suites – Salon A/B

## FRIDAY - FEBRUARY 7

6:30 a.m. – 5:00 p.m. Registration **Outside Hall A** 

Exhibits open with coffee and pastries 7:00 a.m. Hall A

8:30 a.m. – 12:30 p.m. Amanda Donnelly, DVM, MBA (Practice Management) **Human Resources** 

Client engagement skills that increase client acquisition and loyalty

Exam room communication skills that increase compliance

• Differentiate your practice by implementing service standards

• Providing pet-specific client education

Meeting the needs of today's pet owners

### 8:30 a.m. - 12:30 p.m. (USDA)

## **USDA National Veterinary Accreditation Supplemental Training Courses SPRS**

Room 203/204

Back of Hall A

Room 203-204

Room 207-209

8:30 a.m. – 9:45 a.m. Module #31 - High Impact Equine Diseases in the U.S

9:45 a.m. - 10:00 a.m. Break

10:00 a.m. – 11:15 a.m. Panel Discussion – Dr. Randy Chick – State Animal Health Regulations

11:15 a.m. – 11:30 a.m. Break

11:30 a.m. – 12:30 p.m. Module #30 - Roll of Veterinarians in Honey Bee Health Panel

12:30 p.m. – 1:30 p.m. **Business Luncheon** 

1:30 p.m. – 5:30 p.m. (USDA)

# **USDA National Veterinary Accreditation Program**

**Supplemental Training Courses SPRS** 

Module #15 - Disease Prevention & Biosecurity in Aquaculture 1:30 p.m. – 2:45 p.m.

2:45 p.m. – 3:00 p.m.

3:00 p.m. – 4:00 p.m. Panel Discussion - Dr. Becky Brewer - African Swine Fever - A Global Perspective

4:00 p.m. – 4:15 p.m. Break

4:15 p.m. – 5:30 p.m. Module #28 - Significant & Emerging Diseases of Carp, Koi & Gold Fish

1:30 a.m. – 3:30 p.m. (Poultry)

## Terry H. Conger, DVM

**Room 202** 

**Poultry** 

Poultry Disease Updates/Biosecurity Principles

**Backyard Chicken Veterinarians** 

1:30 p.m. – 5:30 p.m. (Practice Management)

## Amanda Donnelly, DVM, MBA Compliance

**Room 209** 

- Identify simple, authentic ways to connect with pet owners
- Communication skills that help convert phone prospects to clients
- Educate clients about the value of services

- Communicate calmly and confidently with difficult or angry clients
- Overcome resistance to treatment recommendations and have financial conversations that lead to greater compliance

1:30 p.m. – 5:30 p.m. (Small Animal)

## Jude Bordelon, DVM Surgery

Room 207-208

- From Single Would Mgt to Grafts: Skin Reconstruction Thoughts & Tips
- Foot & Digital Wounds: Saving What We Can
- Open Fractures: Can Success Be Realized
- Shelbow: A look at Thoracic Limb Lameness

1:30 p.m. – 5:30 p.m. (Large Animal)

#### Arn Anderson, DVM

Room 201-203

Food Animal

- Developing Herd Health Plans
- Uploading New Associates
- Developing Small Beef Producers into Profitable Clients
- Farm Call Economics

1:30 p.m. – 5:30 p.m. (Equine) Cleet Griffen, DVM

**Room 102** 

Equine) Equine & Dentistry

5:30 p.m. – 7:00 p.m.

**Exhibits Grand Opening and Welcoming Reception** 

Hall A

5:30 p.m. – 7:00 p.m.

LSU Reception – EVERYONE Welcome

Hall A

7:00 p.m.

**Exhibit Hall Closed** 

#### SATURDAY - FEBRUARY 8

6:30 a.m.

Past Presidents Breakfast (All Past Presidents Welcome)

**Embassy Suites-Salon A/B** 

7:00 a.m.

**Exhibits open with coffee and pastries** 

Hall A

7:00 a.m. – 5:00 p.m.

Registration

**Outside Hall** 

8:30 a.m. (Auxiliary)

Auxiliary Breakfast Embassy Suites Breakfast Atrium Go through the Embassy Suites breakfast buffet and sit together in atrium.

8:00 a.m. – Noon (Small Animal)

#### Gary Norsworthy, DVM

Room 208-209

Feline Medicine

- Hyperthyroidism 1 & 2
- Chronic Renal Diseas in Cats 1 & 2

8:00 a.m. – Noon (Small Animal)

#### Jude Bordelon, DVM

**Room 207** 

**Patella Luxation: A Recipe for Success** 

- Orthopedic & Neurological Exam: Together for Good Use
- Wobblers & Bobble Head: Diagnosong & Managing Instabilities of the Cervical Spine
- Intervertebral Disc Disease VS The Other Myelopathies

8:00 a.m. - Noon (Large Animal)

#### Arn Anderson, DVM **Food Animal**

Room 201-202

- Building a Calf for the Feedlots
- Beyond Traditional Theriogenology
- Herd-Investigations from a Single Case
- Practice Tips from Millennials in North Texas

8:00 a.m - Noon (Equine)

## Lauren Lamb, DVM

**Room 102** 

Nasal Discharge: Where is it coming from & how can we treat it? Poor performance & respiratory noise. What is the cause?

Why is this wound not healing?

When to refer a colic. Trying to get the most out of a practitioner's crystal ball.

8:00 a.m. - Noon (Practice Management)

#### **Ray Baas**

**Room 103** 

#### **Trends in the Veterinary Practice Marketplace (2 Hours)**

Objective: To inform veterinarians of the nuances of the marketplace for sales, mergers and acquisitions of veterinary practices.

Description: Discusses the economic and financial forces driving Practice sellers and Practice buyers to the marketplace.

#### **Determining the Value of a Veterinary Practice (2 Hours)**

Objective: To teach veterinarians the cash-flow method of estimating value and the elements of financial management that indicate value.

Description: This course is essential for Practice Owners considering selling their Practices and for Associates or Relief DVMs considering acquiring a Practice. It discusses the current marketplace of Veterinary Practice transactions, what gives a Practice value, and how to determine that value.

8:00 a.m. – 4:00 p.m.

#### **Vet Tech Meeting**

Room 203-204

7:15 a.m. – 8:00 a.m. Registration

8:00 a.m. Choose Your Own Adventure: Top 3 Emergencies – Courtney Waxman, CVT,

RVT, VTS (ECC)

Critical Care Nursing: Kirby's Rule of 20 - Courtney Waxman, CVT, RVT, 9:00 a.m.

VTS (ECC)

10:00 a.m. Leadership Skills for the Veterinary Technician/Nurse - Dr. Jim Hurrell

11:00 a.m. AVTA Business Meeting/Awards for Veterinary Technician & Assistant of the

Year

11:30 a.m. – 1:00 p.m. Lunch

1:00 p.m.

Personalities in the Workplace - Dr. Jim Hurrell

2:00 p.m. - 4:00 p.m. TBD - Kelsey Beth Carpenter, RVT

4:00 p.m. Meeting Adjourns

Noon -1:30 p.m.

#### **Awards Luncheon**

Back of Hall A

1:30 p.m. – 5:30 p.m. (Small Animal)

#### **Gary Norsworthy, DVM**

Room 207-209

Feline Medicine

- The Vomiting Cat 1 & 2
- Diabetes in Cats 1 & 2

1:30 p.m. – 5:30 p.m. (Large Animal)

#### John Gilliam, DVM

Room 201-202

Beef Cattle & Small Ruminants

- Practical & Sustainable Internal Parasite Control in Cattle (2 Hours)
- Bull Breeding Soundness Examination: Review & Update (2 Hours)

1:30 p.m. – 5:30 p.m. **Garrett Metcalf, DVM Room 102** Lameness Exam and Diagnostic Anesthesia (Equine) Distal Tarsal Pain Equine Stifle Lameness - Diagnostic Techniques Stifle Injuries - Medical and Surgical Treatments **EXHIBIT HALL CLOSES** Hall A 3:30 p.m. 5:30 p.m. **Arlington Board Room Foundation Board Meeting SUNDAY - FEBRUARY 9** 7:00 a.m. **Coffee and Pastries Outside 203-204** 7:00 a.m. – 7:45 a.m. **Inspirational Service** Room 203-204 8:00 a.m. - Noon Elizabeth Jay, DVM Room 207-209 Cytology Collection & Assessment for the Clinical Practitioner (Small Animal) 8:00 a.m. - Noon John Gilliam, DVM Room 201-202 **Beef Cattle & Small Ruminants** (Large Animal) • BVDV/BHV-1 Vaccination and Reproduction: What's New? • Tips for Managing Urolithiasis in Goats • Practical Neurology for the Food Animal Producer • Diagnostic Approach & Differential Diagnoses for the Down Cow 8:00 a.m. – 9:00 a.m. Room 203-204 Jennifer Ballard, DVM - AR Game & Fish Commission (AR Game/Fish) Wildlife Health in Arkansas: Programmatic Update from the Arkansas Game & Fish Commission

9:00 a.m. – 10:00 a.m.

Randolph Chick, DVM - State Veterinarian

Room 203-204

(State Vet)

Lagniappe

10:00 -11:00 a.m.

Dr. Nick Shull, Pharm.D.

Room 203-204

(Rules/Regulations) Rules and Regulations for Controlled Substances

11:00 a.m. – Noon

Jamie Turpin

Room 203-204

(Rules/Regulations) Prescription Drug Monitoring

Noon Meeting Adjourns

SCHEDULE SUBJECT TO CHANGE